



## INVESTMENT PROPOSAL

Dear Sirs,

Good big changes are coming to the world of sailing in 2019. Offshore racing keelboats with mixed crew are announced for the 2024 Olympics program. As a preparation and selection stage the World Sailing (International Sailing Federation) intends to hold Offshore World Championships for the next six years.

L30 One Design OU is proud to be chosen by the World Sailing as the equipment (boat) supplier for Offshore World Championships 2019 – 2024. We will provide 20 ready to race boats for these spectacular events. Yet it is just a part of L30 schedule for 2019 onwards.

Each year a handful of top-level sailing regattas are held in Europe alone. L30 will provide a charter fleet of unique trailerable Category A One Design racing sail boats for such marvels like Rolex Circuit, Keel Week, Baltic 500, Fastnet, Blue Ribbon Balaton, etc. Our current experience of fleet management suggests we can provide high service level to sailors at competitive prices while ensuring sufficient profitability for our fleet investors.

At the moment we have secured own and private investors' funding for 12 boats and are glad to propose an investment opportunity for 8 to 10 more to be built within the L30 Charter Fleet scheme.

Our partners enjoy a truly unique investment opportunity:

- We build a “ready to race” fully equipped L30 boat at a very special price;
- For the peace of mind, we enable our investors to get an ownership title for a boat immediately upon production;
- Our contract with World Sailing fixes good charter fees as for events so for training weeks and days. Comparable mutually attractive fees are proposed for L30 OD charter at other international regattas;
- We keep an “open book” policy towards our investors, so schedule, income and expenses are traceable for each boat at any time;
- By the investment and rent contract signed with our investors, L30 One Design OU undertakes to provide top level boat service and maintenance, including regular sails and running rigging renewal;
- All boats are covered by an all-time, all-risks insurance with a reputable insurance company, specifically covering racing events particularities.
- Our investors are able to use their boats privately, within certain reasonable guidelines;

The Charter Fleet scheme duration is set for three to six years, yet shall Investor decide to exit it early, L30 One Design OU undertakes to buy the boat back. Our contractual

buy back option guarantees not only the return of the investment in full, but with a minimal IRR (internal rate of return) for the Investor at the level of 4.2% p.a.

Enclosed you can find the boat specification and options list. Equipment for Offshore Worlds is highlighted in yellow.

<b>Expected prices and fees 2019</b>	
	<b>EUR</b>
L30 WS Offshore Worlds Edition Retail Price	<b>139,399</b>
World Championship discount	21,845
<b>L30 Special offer, delivery May 2019</b>	<b>117,455</b>

<b>Expected charter events 2019</b>	<b>Charter fee</b>
Baltic 500 regatta, May 2019	2,250
Keel Week, Jun 2019	2,250
L30 Class Championship, Aug 2019	2,250
PreWorlds Training week, Aug 2019	2,250
Offshore Worlds Charter Fee, Sep 2019	4,250
<b>Overall charter income</b>	<b>13,250</b>

By proposing World Championship discount we are effectively transferring our production profit to the investor while enjoying significant strategic benefits of the scheme:

- The highest possible awareness of the boat among racing yachtsmen thanks to the Championship;
- Availability of the boat on major sailing events, enabling our potential customers to test it in its most native environment;
- Added profitability of racing charter deals;
- New amazing horizons of L30 development.

Please contact us for any further details and calculations.

Let's build the future of sailing together!

Yours sincerely,

Rodion Luka  
L30 One Design OU  
CEO

# **L30** Special offer WS Offshore Worlds

Description	Retail price, ex VAT
<b>L30 boat with Standard equipment</b>	€ 77 829,00
<b>Mast and rig</b>	
Code0 Furler	€ 1 450,00
J3/Storm Jib Furler	€ 987,00
Pauger carbon vang with gas spring	€ 1 477,00
Second gennaker halyard Gottifredi Maffioli, 8 mm, dynema	€ 113,00
Bowsprit purchasing system 2:1	€ 143,00
Bobstay	€ 158,00
2 Primary winches in cockpit incl 2 winch handles	€ 2 045,00
<b>Electric pack</b>	€ 3 944,00
LED lights, 6 pcs	
LED tricolour & anchor light on mast top	
Service battery AGM 95Ah	
Starting battery AGM 100 Ah	
main electric switch	
main electric panel board	
USB port and 12 volts socket	
<b>Interior Accomodation</b>	
<b>DECORATIVE CUSHIONS + stichings</b>	
2 pcs big	€ 145,00
4 pcs small	€ 222,00
2 pcs cylinder	€ 143,00
Wall carpet – revexpo, glue	€ 1 236,00
Soft Seats in cockpit	€ 436,00
<b>Water system</b>	
*electric pressurised water pump	€ 334,00
*shower in cockpit	€ 445,00
marine toilette	€ 967,00
*electric shower bilge pump	€ 312,00
additional soft water tank 50l	€ 136,00
additional soft water tank 100l	€ 152,00
<b>Galley equipment</b>	
Stove cooker	€ 575,00
fridge, Vitrifrigo 20l	€ 1 013,00
<b>Sails</b>	
Main UK Sailmakers, 29.8 m2, TapeDrive Carbon material, 2 reef, full battens system	
Harken, Full battens RBS, Lattenspanner Ruttgerson	€ 3 837,00
Harken batten cars, set	€ 875,00
JIB UK Sailmakers, 22.7 m2, TapeDrive Carbon material	€ 1 938,00

Stay sail (J3) UK Sailmakers, 13.5 m2, TapeDrive Carbon material	€ 1 317,00
Asymmetrical Spinnaker A1 UK Sailmaker, 83 m2, Superkote 75	€ 2 016,00
CodeO TopGenoa	€ 2 175,00
Trysail	€ 255,00
Strom Jib	€ 235,00
Jib 85% (J2) UK Sailmakers, 16.2 m2, TapeDrive Carbon material	€ 1 611,00
<b>Navigation Equipment</b>	
*Garmin Basic Package	€ 2 536,00
*Garmin Racing Package: 2 GNX mast installed displays, wind, speed, depth, GPS, MHU, N	€ 4 230,00
*Garmin VHF Radio with AIS transponder	€ 760,00
Autopilot	€ 5 790,00
<b>Electric engine</b>	
**Torqeedo 4kW; 5,4kW battery pack	€ 9 940,00
<b>Diesel engine</b>	
Yanmar 2YM15 with saildrive	€ 9 479,00
Spinlock Flush Mount Throttle Control	€ 254,00
<b>Propeller</b>	
Flex o Fold 2 blade prop for diesel motor	€ 1 071,00
<b>Tents, Covers and Bags</b>	
Boom cover	€ 298,00
Racing sail bag for gennaker	€ 137,00
Steering wheels covers	€ 120,00
Rudder cover	€ 114,00
Lazy bag	€ 588,00
Jib/forstay cover	€ 421,00
Set of cockpit rope bags 6pc	€ 581,00
Mooring set: 4 L30 Fenders and 4 mooring lines	€ 128,00
<b>Road Trailer</b>	
Aluminum road trailer Harbeck	€ 10 580,00
Steel road trailer (totally galvanized) Harbeck	€ 7 935,00
Wrapping	€ 2 190,00
Cockpit nonskid incl boat name	€ 1 348,00
Antifouling	€ 2 076,00
Set of lifting strops with eye-bolt 30 mm	€ 216,00
Mast lifting system	€ 738,00
Trailer mast support	€ 864,00
Safety equipment Cat 2 for 2 persons - see separate list	€ 2 980,00

<b>Total retails price for the boat equipped for the WS Offshore Worlds</b>	<b>€ 139 296,00</b>
Discount	€ 21 841,00
<b>Special offer WS Offshore Worlds</b>	<b>€ 117 455,00</b>



# DOUBLE HANDED OFFSHORE WORLD CHAMPIONSHIP BOAT SPECIFICATION

## 1. Hull and Deck

White hull and deck built in sandwich using vinylester resin, unidirectional and biaxial fibers and different density PVC cores in vacuum bagged infusion technology

## 2. Steering System - JEFA

- 2 steering wheels
- 2 lifting rudders
- Jefa Autopilot drive + Garmin Reactor
- Spare tiller

## 3. Deck Equipment

- Opening fore hatch
- Roller mooring cleats
- 2 Halyard winches,
- 2 Primary winches in cockpit
- 3 winch handles
- Spinlock stoppers for halyards, backstays and tacklines
- Folding aluminum safety ladder
- 3D system for Jib sheet
- Antal, Ropeye, Harken Deck hardware
- Cockpit Nonskid
- Bobstay (Pre-stretched Dyneema)
- Rope bags in cockpit
- Magnetic marine steering compass
- Main sheet traveler
- Barber outhaul for Code0

## 4. Water System

- Soft water tank capacity 55 l
- Hand operated water tap in galley
- Water tap in head compartment with foot pump;
- Marine toilet with black water tank
- Manual bilge pump in cockpit
- Manual bilge pump below deck

## **5. Electric Package**

- LED lights, 6 pcs
- LED tricolour & anchor light on mast top
- Battery AGM 95 Ah 12V
- main electric switch
- main electric panel board
- USB port

## **6. Interior**

Two bunks

Head compartment 175 cm high

Marine toilet with holding tank, sink with tap water in head compartment

Permanently installed cooking stove

Hand holds

## **7. Rig**

Fractional Pauger Carbon rig:

Mast;

Spreaders;

Boom;

Bowsprit

Single line reefing system operated from cockpit handling

Stainless steel rod wire shrouds

Removable Dyneema backstays/runners

Main halyard 1:2 lead aft to cockpit

J1, J3, Code0, A2 halyards

All running rig - Dyneema

J1 Furler incl halyard swivel

Code0 Furler

Jib3 / Storm Jib Furler

## **8. Propulsion**

Yanmar 2YM15 diesel engine with Saildrive

## **9. Safety Equipment**

Safety Equipment package according to OSR Cat. 2 for 2 persons excluding personal lifejackets and AIS personal crew overboard beacon – see list of safety equipment

## **10. Navigation Pack:**

Racing Package:

- Mast head unit
- 2 Mast Displays
- Log and sounder transducers
- GPS instrument
- Autopilot CPU
- Wi Fi Unit
- VHF Radio incl. AIS
- Handheld VHF

## **11. Sails:**

- Main UK Sailmakers, 29.8 sq.m, TapeDrive Carbon material, 2 reef, Harken full battens system, Full battens RBS, Lattenspanner Rutterson
- J1 JIB UK Sailmakers, 22.7 sq.m, TapeDriveâCarbon material
- Stay sail (J3) UK Sailmakers, 13.5 sq.m2, TapeDriveâCarbon material with torsion cables
- A2 Asymmetrical Spinnaker UK Sailmaker, 83 sq.m, Superkote 75
- CodeO TopGenoa 53,9 sq.m. with Torsion cables
- Trysail
- Storm jib

## **12. Trailer**

Harbeck BT2700 road trailer



## DOUBLE HANDED OFFSHORE WORLD CHAMPIONSHIP

### Safety equipment list

Description	QTY
3-Strand Polyester Mooring Line (42M - 14mm - with loop + thimble),	1
Anchor - Sea Anchor floating SOLAS	1
Anchor 12Kg	2
Anchor chain connector, calvanised steel 8mm.	1
Anchor Chain Grade 40 - 8mm - 10M - 14Kg	1
Back Graduation CRAS navigation plotter	1
Beacon EPRIB SafePro GNSS with AIS, manual bracket	1
Fire Blanket (1m x 1m).	1
Serrated Knife, 26cm long,	1
Fog Horn (30cm).	1
Jerrycan with Spout (for fresh water) 10Ltrs.	1
Motoring cone	1
Octahedral Type radar reflector (1000g - 7m <sup>2</sup> -ISAF/RORC compliant).	1
Plastic Bucket 10Ltrs.	2
Powder Fire Extinguishers	2
Rescue Buoy (horseshoe with floating light and yellow storage bag)	1
Rescue Buoy Inflatable IOR Dan (ISAF-ORC Compliant) yellow canister	1
Rescue Line (20m stowed in bag)	1
Retro reflective Strap jackline (sold by pair)	1
TRANSOCEAN LifeRaft ISO 9650-1 (Type 1 Gp A) - 4 man - less 24H - Canister	1
Whistle (to be fitted to Rescue Buoy PACK of 10)	1
Wooden Plugs (Pack of 9)	1
Double Adjustable Harness	2
Elastic Thethers with 3 Safety Premium Hooks.	2
150 N Lifejacket automatic Hammar + spray hood + harness	1
150 N Lifejacket - Re arming Kit	1
150 N Life Jacket Automatic Flash Light	1
Tools and spare parts	1
Jackstays and clipping points	4
Flashlight	1
Searchlight	1
First Aid Kit	1
Emergency tiller	1
Safety Equipment Location plan	1
Pyrotechnics: 4 Red Flares and 2 Orange Smock Flares	1



23 November 2018

Rodion Luka  
Chief Executive Officer  
L30 One Design LLC

Sent by email to: [luka@l30class.com](mailto:luka@l30class.com)


Dear Rodion

**Offshore World Championships**

I am pleased to confirm that World Sailing has selected the L30 as the supplied equipment for the new World Sailing Offshore World Championships. This award is subject to contract.

We look forward to working with you and will send a draft contract through following provision of the updated production schedule as mentioned on our recent call.

Yours sincerely



Andy Hunt  
Chief Executive Officer

**Presidents of Honour:**

HM King Constantine  
HM King Harald of Norway

**Directors:**

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